



Welcome to Estancia!

The Estancia Club opened in 1995 and is nestled on 640 acres of the northern slope of Scottsdale's famed landmark Pinnacle Peak in the privileged gated community of Estancia.

The 32,000 square foot clubhouse is dramatic and timeless and features formal and casual dining, as well as private dining rooms.

The outdoor terraces are surrounded by striking views of the golf course, mountain vistas, and western sunsets. Our Members enjoy a fitness center, spas, 3 tennis courts, and swimming pool with lap lane.

Estancia sets the standard for uncompromising quality and impeccable service.

Honored internationally, the Tom Fazio designed 18-hole championship golf course boasts 7,314 yards of superb golf, bent grass greens, and breathtaking views.

In 2007 we completed a \$2.3M course renovation.

Estancia allows only members and accompanying guests; ease of play is impressive at 12,000 annual rounds and enhanced by an active caddy program.

The Estancia Club is member owned and has 325 full golf members. There are currently memberships available for sale on the Seller's List. Residents and non-residents may apply.

#### Estancia Accolades:

- #1 Private Course in Arizona, 2012 - *Golf Digest*
- America's Greatest 100 Golf Courses, 2007-2012 - *Golf Digest*
- America's 50 Best Modern Golf Clubs, 2007 - #3 - *Golf Digest*
- America's Top 100 Communities, 2007 - #11, #1 in AZ - *Travel & Leisure Golf*
- America's Best Top 100 Courses, 2005 and 2006 - *Golfweek Magazine*
- America's 100 Greatest Public & Private Golf Courses, 2005 & 2006 - *Golf Digest*
- Top Rated Golf Courses for Arizona, 2005-06 - *Golf Digest*
- America's Top 100 Residential Courses, 2005 - *Golfweek Magazine*
- Top 500 Holes in the World 2000 Hole 2, Par 4 - *Golf Magazine*
- America's Best New Private Golf Course, 1996 - *Golf Digest*

*The pinnacle  
of success.*



SEVERAL FACTORS COMBINED TO MAKE THE ESTANCIA CLUB SPECIAL, NOT LEAST AMONG THEM THE SUCCESS STORY STANDARDS – VISION AND DETERMINATION. FIRST, CAME THE INSPIRATION TO CREATE “THE SQUARE MILE” THAT BECAME THE ESTANCIA PROPERTY – A LUSH OASIS TUCKED INTO DESERT FOOTHILLS. SECOND, MASTERFUL DEVELOPMENT THAT BUILT A COMBINED PINE VALLEY AND AUGUSTA NATIONAL ON A DESERT SETTING NEAR PINNACLE PEAK, AN ARIZONA LANDMARK.

THE ESTANCIA CLUB RANKS AMONG THE FINEST GOLF FACILITIES AND RESIDENTIAL COMMUNITIES IN THE WORLD, WITH A MEMBERSHIP ROSTER TO MATCH. IN FACT, ITS MEMBERSHIP IS A ROLL CALL OF GOLF’S ELITE.

*And how beautiful the vacated links at dawn  
when the dew gleams untrodden beneath the pendant  
flags and the long shadows lie quiet  
upon the green...*

*and you stroll from hole to hole  
and drink in the beauties of a land...*

— Arnold Haultain, *The Mystery of Golf*





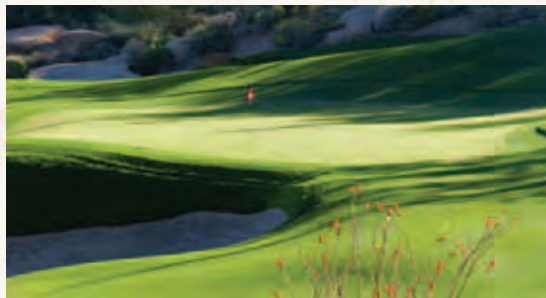
OPEN FOR DETAILS

*A legend where  
the golf course  
is the hero.*

ONCE, THERE WAS PINNACLE PEAK AND THE SONORAN DESERT. ALMOST MAGICALLY, THERE APPEARED A GOLF COURSE AND CLUBHOUSE THAT LOOKED AS UNIQUE AND VENERABLE AS THE ROCK AND STONE OF WHICH THEY WERE MADE. HOW THIS HAPPENED IS A FASCINATING TALE THAT COMBINES GRIT AND GREATNESS.



*The soul of a golf club is its course – and the soul of the course comes from the property on which it lies and the hand of the architect who shapes its contours and challenges. Designer Tom Fazio brought the Estancia course to life, and with the opening shot moved it to the top tier of every ranking.*



#### NO GROUNDS FOR COMPROMISE

*The Estancia Clubhouse is a template for what one can do when there is no compromise on any front – from materials, accessories and landscaping to the napery on the dining tables and the impeccable service staff. In its authentic Tuscan style, the clubhouse showcases a design palette of uncompromising beauty and unmatched timelessness – both coupled with unparalleled graciousness.*

#### THE QUEST TO CREATE A CLUB FOR SERIOUS PLAYERS

*True golfers live for the course. Just give them a place to change shoes and a path to the first tee and they're happy. Estancia was witness to this spirit when early members and guests flocked to play Fazio's new creation. When time came to build the clubhouse, serendipity prevailed: two young architects came forward with a trendsetting vision for the building's design – an Old World European theme.*







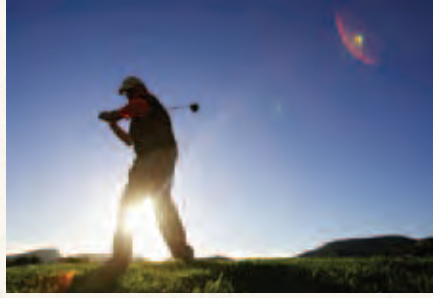


OPEN FOR DETAILS

*In the beginning,  
there was the  
front nine.*

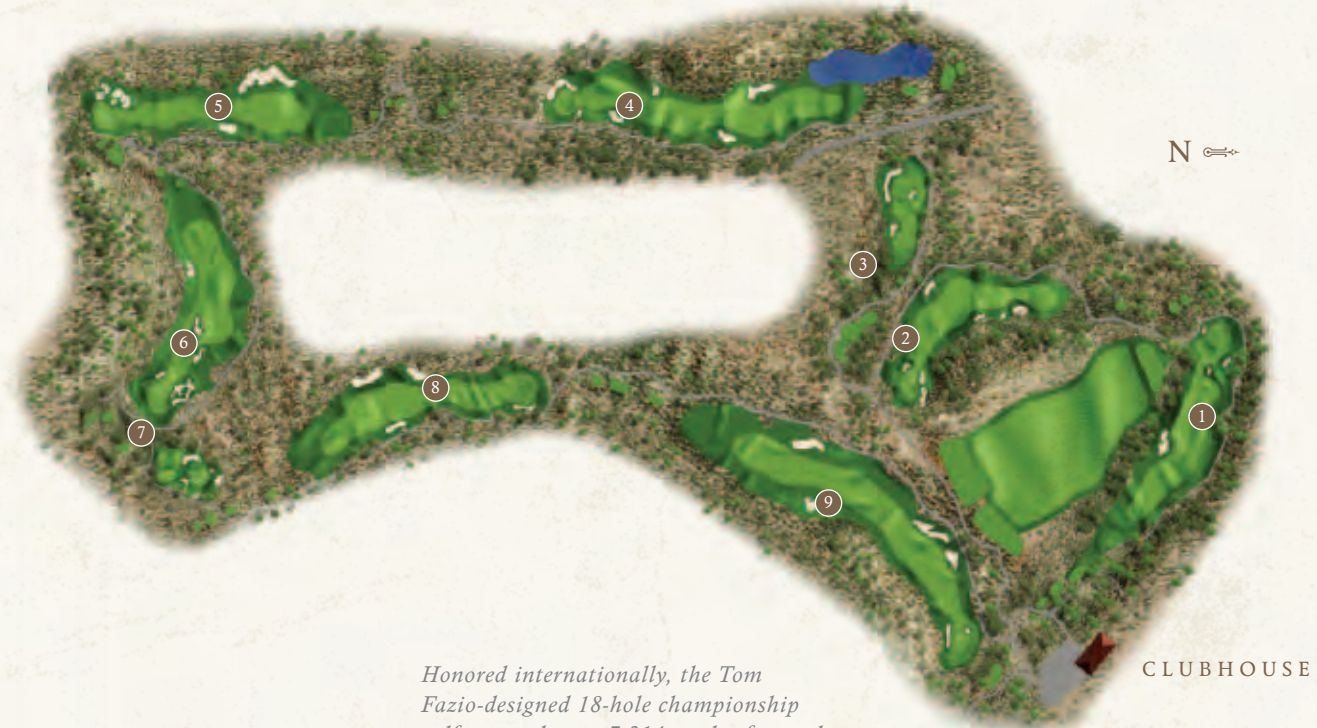
PLAYING ESTANCIA'S FRONT NINE IS LIKE STEPPING INTO A DESERT LANDSCAPE PAINTING THAT BRINGS FORTH THE BEST IN A GOLFER'S ABILITIES AND, NO MATTER WHAT THE SCORING, DELIGHTS AND REWARDS PURELY ON THE BASIS OF ITS MAGICAL PRESENCE.





*Beauty. And  
the beast.*

MAKING A GOLF COURSE CALLS FOR ARTISTIC INSPIRATION, ADVANCED ENGINEERING AND THE GOOD SENSE TO LEAVE WELL ENOUGH ALONE. THANKS TO TOM FAZIO, ESTANCIA'S 18 HOLES WITNESS TO ALL THAT IS GOOD IN MODERN DAY GOLF COURSE ARCHITECTURE. AND THAT'S ESPECIALLY TRUE OF THE COURSE'S FIRST NINE HOLES – DRAMATIC ELEVATIONS AND NATURAL ROCK FORMATIONS, PLUS HANDCRAFTED FAIRWAYS AND GREENS – EACH DESIGNED TO BE CHALLENGING YET PLAYABLE. PLAY IS FURTHER ENHANCED BY THE CLUB'S ACTIVE CADDY PROGRAM.



*Honored internationally, the Tom Fazio-designed 18-hole championship golf course boasts 7,314 yards of superb golf, bent grass greens and breathtaking views that only members and their guests can enjoy. In 2007, a \$2.3m course renovation was completed.*





**ONE** A 459-yard par 4 that plays downhill with a dogleg to the left. This hole offers a generous but deceptively contoured fairway to receive your first drive, plus a spectacular backdrop of boulders and pristine desert off the green. Play your second shot short, as this green fades away in a not so obvious manner!



**TWO** A short, 389-yard par 4 that plays with a sharp dogleg to the left. The tees are situated high amongst an intriguing array of boulders. Place your drive to the right side of the fairway bunker to be rewarded with the best approach to this small, well-bunkered green.



**THREE** At 240 yards, the longest par 3 at The Estancia Club. Make the right club selection as elevation, wind and slope of the green all enhance the difficulty of getting it close to the pin. Miss the green too far left and you may find yourself searching for a view of the pin from the deep valley below the bunker.



**FOUR** At 504 yards, this short par 5 may be considered reachable under most conditions. A drive to the left side affords a better approach to the green when the pin is on the right. Be accurate with approach shots, as the large contoured green can pull your ball into the right and backsides bunkers.



**FIVE** A long 478-yard par 4, this hole is truly strong! Into the wind and with a menacing green setting, this hole adds teeth to the front nine. The left side affords the best approach into a green and away from five bunkers.



**SIX** A 369-yard par 4, uphill, with a dogleg to the right. This exacting driving hole is a great example of risk/reward golf. Play up the swale that runs the length of the entire right side, close to the devious fairway bunker, and be rewarded with the best approach into the somewhat blind green. Sporty may best describe this hole!



**SEVEN** A 174-yard par 3, this hole leaves little room for errant shots. From the tees sitting high above a desert wash, you have some of the best views on the golf course with Pinnacle Peak looming far above and towering saguaros surrounding the green. Pinpoint accuracy to fulfill birdie aspirations.



**EIGHT** Although it's 457 yards, this downhill, downwind par 4 can be handled with a strong drive to the left side. Not only is the view of the green better, but also fairway contours are such that your roll is increased greatly. Beware, as there is potential trouble in the form of a desert bunker through the dogleg.



**NINE** A 571-yard par 5, this long, wide, slightly uphill hole beckons you to crush a drive! Miss the fairway and you'll be greeted by deep, steep bunkers to the left or a mountain slope to the right that obscures views. Happy chipping!





*You'll like the lay of this land.*

FULL OF INHERENT DRAMA, ESTANCIA IS A THINKING MAN'S GOLF COURSE. ROCK FORMATIONS RISE AND FALL WITH EACH TEE AND GREEN, SOMETIMES CREATING A STRATEGIC CHALLENGE, BUT ALWAYS PROVIDING RARE VISTAS AND VIEWS. THE BACK NINE HAS A VERY CHALLENGING STRETCH FROM HOLES 12 THROUGH 15, AND CLOSES WITH MANY PLAYERS' FAVORITE TWO HOLES, 17 AND 18. THE FACT IS ESTANCIA'S HOLES ARE LIKE ONE'S CHILDREN, YOU LOVE THEM ALL, NO MATTER WHAT.

*Estancia offers a wide range of distance challenges for members and guests. From a course length standpoint, golfers, men and women, can play six different yardages – ranging from 7,146 to 5,355.*







**TEN** *The back nine at The Estancia Club begins! At 341 yards, this uphill par 4 demands accuracy all the way. The driving area is narrow, guarded by a ridge bunker high on the right side. The precision and finesse required by this hole are in contrast to the power required at #9.*



**ELEVEN** *At 137 yards, this par 3 is the shortest hole on the course. Surrounded by huge saguaros, impressive boulders, and wedged into a desert swale, this green rewards proper club selection.*



**TWELVE** *This 459-yard par 4 plays straight away and slightly downhill. The views here are breathtaking and memorable. A good drive near the fairway bunkers on the left will set up the best angle into this large green. Keep your approach shot to the left as the bunker complex right of the green will exact a toll if entered.*



**THIRTEEN** *At 411 yards, this par 4 blends naturally with the existing contours. Play your drive to the right center of the fairway for the best view into a green well guarded by bunkers and grass contours. A well-struck middle iron to this uphill green may be rewarded with a birdie!*



**FOURTEEN** *At 631 yards, this par 5 will test your courage. Although the longest of the par 5s, it's downhill with the only lake on the back nine. Play your approach shots to the right, as all of the land near the green leads to the water.*



**FIFTEEN** *This 453-yard par 4 starts you on your journey back to the clubhouse. An uphill, tough-to-reach-in-regulation hole that's a masterpiece laying in the shadows of Pinnacle Peak. Play well left of the fairway bunkers to afford the best view and angle into the green nestled between ridges.*



**SIXTEEN** *Playing 195 yards to a rolling green, this par 3 is more forgiving than the others. It's not over though, until you negotiate the tricky contours of its putting surface. Intrigue and hazard value is added to the fairway by the beautiful Sonoran desert.*



**SEVENTEEN** *This long par 5 plays to 584 yards. The tees are located in chutes amongst the boulders to give different angles of approach to this narrow fairway. Be accurate with your approach shots in order to avoid the deep pot bunker and ravine on the right. A birdie here may assure you honors on the 18th tee!*



**EIGHTEEN** *A truly grand finale! At 462 yards, this par 4 has some of the best views on the golf course, overlooking Pinnacle Peak, North Scottsdale and the surrounding mountains. Your test is to stay focused as all these wonderful scenes try to pull your attention away from finishing strongly.*







OPEN FOR DETAILS

*Creating a new  
clubhouse with  
Old-World charm.*

THE ESTANCIA CLUB'S AESTHETIC EFFECT IS THAT OF A EUROPEAN-STYLE VILLAGE RESTING AGAINST PINNACLE PEAK AS IF IT WAS AN EXTENSION OF THE MOUNTAIN ITSELF. HERE, IN AUTHENTIC TUSCAN STYLE, ARCHED DOORWAYS, DEEPLY RECESSED WINDOWS, GRACEFUL IRONWORK, WELL-PLACED BOULDERS, OUTDOOR TERRACES AND SHIFTING LIGHT ARE USED TO CREATE A DESIGN PALETTE OF UNCOMPROMISING BEAUTY – AND UNMATCHED TIMELESSNESS.



*A legacy of  
privacy.*



WITHIN A PRIVILEGED, GATED COMMUNITY, ESTANCIA IS A VERY PRIVATE CLUB THAT EXISTS FOR ITS MEMBERS' ENJOYMENT. WHILE GOLF IS THE MAIN ATTRACTION, IT'S ALSO A PLACE WHERE PEOPLE CAN RELAX AND BE THEMSELVES AMONG PEERS AND ENGAGE IN LIFE'S LITTLE PLEASURES. THE ESTANCIA CLUBHOUSE HAS BEEN LAVISHED WITH THOUGHTFUL DESIGN AND CAREFUL ATTENTION TO DETAIL.

*"...And the higher we ascended, the more view opened before us  
as we looked back on the course we had traversed,  
and saw the wide valley, seeping down and spreading out,  
abounded afar by mountains and sleeping in sun and shadow.  
No language nor any art of pencil can give an idea of the scene."*

— Nathaniel Hawthorne, French and Italian Notebooks



*The Estancia Club boasts a timeless elegance that's patrician, yet full of warmth. Here, cozy sitting and dining areas, massive armoires and fireplaces, and tall doors of rustic wood texture invite one to become part of an exclusive setting.*



ENJOY WORLD-CLASS DINING

*Combining drama and informality, the more informal Grill provides fresh perspectives everywhere one looks – from a contemporary wood bar that sits against a high stone-faced wall to an imposing fireplace. Perfect for entertaining or small celebrations, the formal Dining Room overlooks the terrace area facing Pinnacle Peak.*



ENTERTAIN INFINITE  
POSSIBILITIES

*Golf isn't the only way to relax at Estancia. Members enjoy an array of recreational and social opportunities – both in-season and out – from tennis and spa to a fully equipped fitness center to the Club's sparkling pool, complete with a lap lane.*

SELECTED ESTANCIA ACCOLADES

- *America's 100 Greatest Private Golf Courses 2005-2012 – Golf Digest (Ranked #62 in 2011-2012)*
- *America's Top 100 Courses 2005-2011 – Golfweek Magazine*
- *#1 Private Golf Course in Arizona 2011 – Golf Digest*
- *America's Top 100 Residential Communities 2010 – #24 – Golfweek Magazine*
- *America's 50 Best Modern Golf Clubs 2007 – #3 – Golf Digest*
- *America's Top 100 Communities 2007 – #11, #1 in Arizona – Travel & Leisure Golf*





**MEMBERSHIP FEES AND DUES**  
**Fiscal Year October 1, 2012 through September 30, 2013**

**Golf Membership**

Golf, Driving Range, Tennis, Swimming, Fitness, Spa, Social and Dining  
*Includes Member, Spouse and Children 22 & under*

Membership Contribution	Market Price
Annual Dues (effective 10/1/12 - 9/30/13)	\$15,750

The Club will communicate to prospective members the lowest resale price available. A prospective member may reserve a membership with a completed application and a check for the quoted purchase price. The application process will take several weeks, and includes an interview with our Membership Committee. If approved, the new membership will be effective no later than the first day of the month following application, which is the day dues begin. If *not* approved, the purchase price will be fully refunded.

<b>Food &amp; Beverage Minimum</b>	\$0
<b>Golf Cart</b> 18 holes, per player	\$25
<b>Caddie</b>	
Per bag	\$60
Forecaddie	\$30
<b>Guest Fees (includes cart)</b>	
<b>Golf Guest</b>	\$200
<b>Family Guest</b> ( <i>Parents, children, son/daughter-in-law</i> )	\$75
<b>Junior Golf Guest, Age 16 &amp; Under</b>	\$50

**Estancia Residential Membership**

Non-Equity/Non-Voting Membership - Available to residents of the Estancia community. Includes Tennis, Swimming, Fitness, Spa, Social and Dining for Member, Spouse and Children 22 & under

Estancia Resident Contribution	\$ 10,000
Annual Dues (1/3 Regular Dues)	\$ 5,250





*To experience the  
time of your life,  
make time now.*

THE ESTANCIA CLUB  
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